

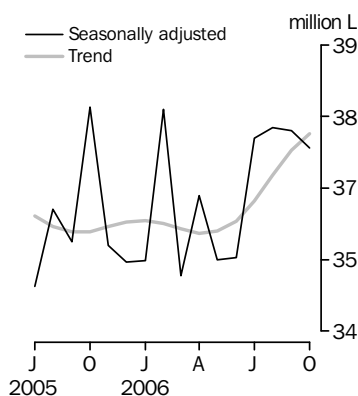
# SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) TUES 5 DEC 2006

## KEY FIGURES

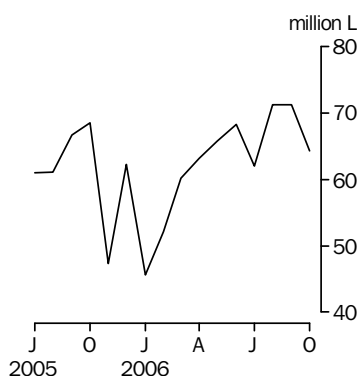
### Australian produced wine

Domestic sales



### Australian produced wine

Exports  
Original



Oct 2006	Sep 2006 to Oct 2006	Oct 2005 to Oct 2006
'000 L	% change	% change

### TREND ESTIMATES

#### Australian produced wine

Domestic wine sales	37 453	0.8	4.8
White table wine sales	18 880	0.7	7.6
Red and rosé table wine sales	12 825	0.1	-1.0

### SEASONALLY ADJUSTED

#### Australian produced wine

Domestic wine sales	37 208	-0.8	-1.9
White table wine sales	18 461	-4.1	1.2
Red and rosé table wine sales	12 717	3.3	-4.3

## KEY POINTS

### TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine increased 0.8% in October 2006.
- The trend estimate for domestic sales of white table wine rose by 0.7% in October 2006. The trend for red and rosé table wine increased 0.1% on September 2006.
- The trend estimate for other wine increased 2.7% in October 2006.

### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 37.2 million litres in October 2006, a decrease of 0.8% on September 2006.
- The seasonally adjusted estimate for white table wine decreased 4.1% on September 2006, while red and rosé table wine increased 3.3%.
- The seasonally adjusted estimate for other wine increased 1.5% in October 2006.

### ORIGINAL ESTIMATES

- In original terms, 40.6 million litres of Australian produced wine were sold domestically by winemakers in October 2006, an increase of 1.7% on September 2006 and 2.3% on October 2005.
- Exports of Australian produced wine in October 2006 decreased 9.8% on September 2006 to 64.3 million litres. Australia exported 733.4 million litres with a value of \$2.7 billion in the twelve months ending October 2006, an increase of 6.1% in volume, but a decrease of 3.7% in value over the corresponding period to October 2005.

## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
November 2006	10 January 2007
December 2006	7 February 2007
January 2007	6 March 2007
February 2007	4 April 2007
March 2007	9 May 2007
April 2007	6 June 2007



## CHANGES IN THIS ISSUE

There are no changes in this issue.

## DATA NOTES

There are no data notes in this issue.

## ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



## ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

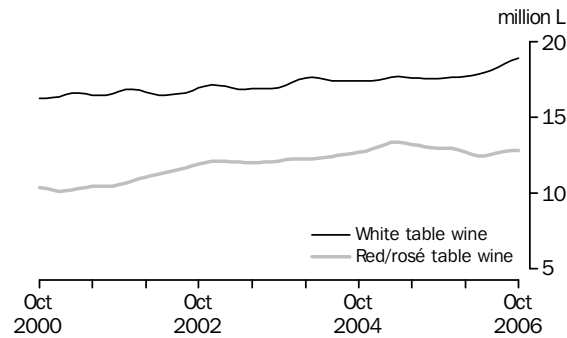
Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

## TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend for total sales of white table wine has increased 0.7% on September 2006, showing steady growth over the last thirteen months. The trend for total red and rosé wine sales increased 0.1% on September 2006, the fifth month of increase.

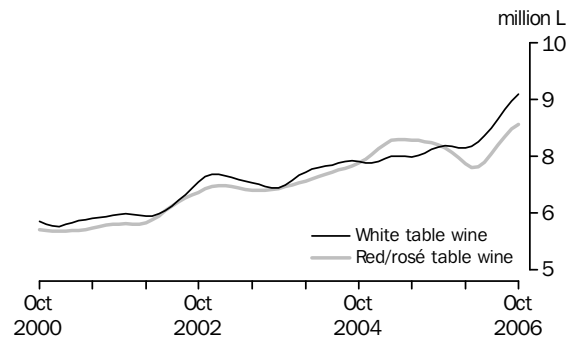
### TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend



## TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 1.7% on September 2006, the eighth consecutive month of increase. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 1.2% in October 2006, the seventh consecutive month of increase.

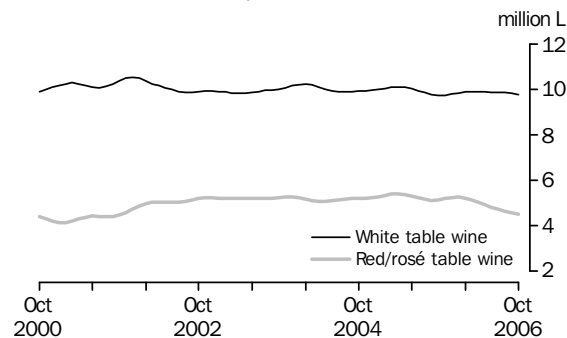
### TABLE WINE, Glass container less than 2 litres: Trend



## TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.6% on September 2006. The trend estimate for red and rosé wine sales in soft packs has fallen for the past nine months, with a decrease of 1.8% in October 2006.

### TABLE WINE, Soft pack containers: Trend

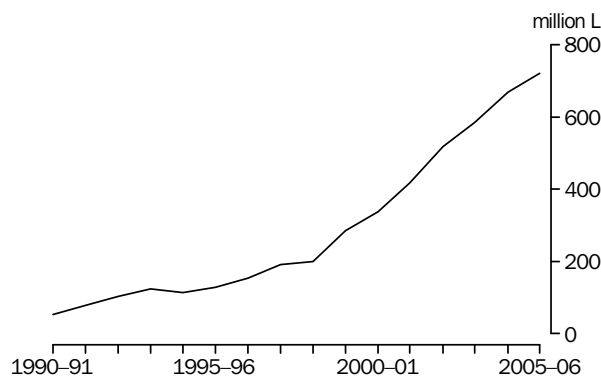


## EXPORTS OF AUSTRALIAN PRODUCED WINE

### ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in the quantity of exports of Australian produced wine over the last fifteen years. In 1990-91, 54.2 million litres of wine were exported. Exports grew rapidly to over 100 million litres in 1992-93 and between 1998-99 and 1999-2000 grew 41.8% to reach 284.9 million litres. Over the next three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports increased 12.7% in 2003-04 to 584.3 million litres and then rose 14.6% in 2004-05 to 669.7 million litres. Wine exports continued to rise in 2005-06, reaching 722.0 million litres, a 7.8% increase on 2004-05.

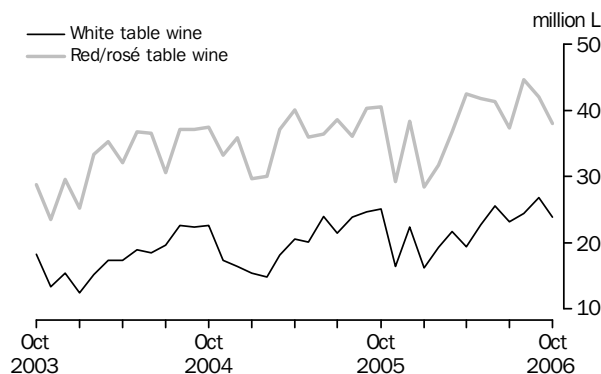
### EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



### EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 64.3 million litres of Australian produced wine were exported in October 2006, a decrease of 9.8% on September 2006 and 6.2% on October 2005. In October 2006, 23.8 million litres of Australian produced white table wine were exported, a decrease of 11.1% on September 2006 and 5.4% on October 2005. Australia exported 38.0 million litres of Australian produced red and rosé table wine in October 2006, a decrease of 9.6% on September 2006 and 6.4% on October 2005.

### EXPORTS OF TABLE WINE BY TYPE: **Original**

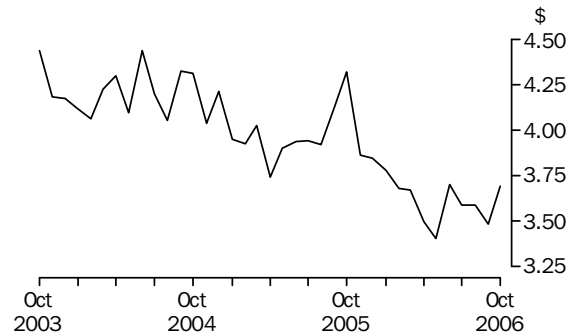


## EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

### UNIT VALUE OF WINE EXPORTS

In original terms, 64.3 million litres of wine valued at \$237.1m were exported in October 2006, a decrease of 9.8% in quantity and 4.5% in value on September 2006. The average value of Australian wine exported in October 2006 was \$3.69 per litre, down from \$4.32 per litre in October 2005, but up from \$3.49 per litre in September 2006.

#### UNIT VALUE OF WINE EXPORTS: Original



### DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

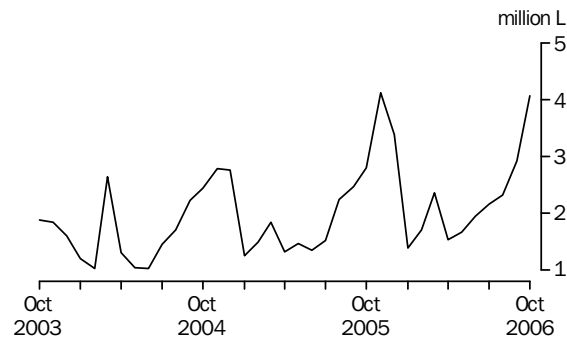
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For October, the value reported by the ABS was \$237.1m, while the AWBC value was \$267.9m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

# IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 4.1 million litres of wine, valued at \$36.7 million were imported in October 2006, an increase of 38.9% in quantity and 35.9% in value on September 2006. The average value of wine imports cleared for home consumption in October 2006 was \$9.03 per litre, up from \$8.20 per litre in October 2005.

### WINE IMPORTS CLEARED: Original



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2006 shows that wine available for consumption in Australia increased 4.5% on the same quarter in 2005. Domestic sales of Australian wine increased 3.7%, and wine imports increased 18.8%. Total disposals of Australian produced wine increased by 6.7% on the same quarter in 2005 with exports increasing by 8.3%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	431 099	27 164	458 263	r721 898	r1 152 997
Sep qtr 2005	113 172	6 240	119 412	188 715	301 887
Sep qtr 2006	117 385	r7 414	r124 799	r204 456	r321 841

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## DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>2003-04</b>	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	<b>417 378</b>
<b>2004-05</b>	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	<b>430 131</b>
<b>2005-06</b>	92 330	118 195	211 913	91 155	61 153	153 609	365 523	65 575	<b>431 099</b>
<b>2005</b>									
October	8 760	9 686	18 530	8 111	5 452	13 614	32 144	7 499	<b>39 643</b>
November	10 815	11 575	22 502	10 105	5 733	15 950	38 452	8 004	<b>46 456</b>
December	9 557	9 559	19 294	8 154	4 555	12 779	32 074	8 221	<b>40 295</b>
<b>2006</b>									
January	5 017	7 199	12 318	3 744	2 794	6 570	18 887	3 048	<b>21 936</b>
February	6 800	9 929	16 863	5 791	4 481	10 360	27 223	3 749	<b>30 972</b>
March	8 033	10 755	18 977	6 605	4 970	11 676	30 653	4 903	<b>35 556</b>
April	7 419	9 583	17 058	6 684	4 943	11 986	29 044	4 952	<b>33 996</b>
May	7 222	10 589	17 951	7 727	5 375	13 327	31 278	4 637	<b>35 915</b>
June	6 556	9 177	15 855	8 090	4 644	12 790	28 645	4 513	<b>33 158</b>
July	7 985	9 309	17 370	9 289	5 798	15 277	32 647	4 658	<b>37 305</b>
August	7 957	10 912	18 950	9 486	6 181	16 120	35 071	5 108	<b>40 178</b>
September	9 890	9 485	19 531	9 071	4 630	13 775	33 305	6 597	<b>39 902</b>
October	9 394	9 810	19 495	8 778	4 798	13 701	33 197	7 364	<b>40 561</b>
SEASONALLY ADJUSTED									
<b>2005</b>									
October	8 452	9 700	18 249	7 884	5 346	13 282	31 531	6 391	<b>37 922</b>
November	7 558	9 674	17 347	7 788	5 074	12 973	30 320	5 173	<b>35 493</b>
December	7 406	9 609	17 114	7 565	5 111	12 747	29 861	5 345	<b>35 206</b>
<b>2006</b>									
January	7 539	9 732	17 419	7 312	5 049	12 437	29 856	5 379	<b>35 235</b>
February	7 800	10 587	18 523	7 654	5 922	13 717	32 240	5 638	<b>37 878</b>
March	7 793	9 455	17 394	6 931	4 969	12 054	29 448	5 522	<b>34 970</b>
April	8 037	9 966	18 052	7 496	4 891	12 576	30 628	5 740	<b>36 368</b>
May	7 818	9 839	17 799	7 026	4 905	12 388	30 187	5 056	<b>35 243</b>
June	7 783	9 845	17 728	7 571	4 619	12 257	29 985	5 309	<b>35 294</b>
July	8 433	9 582	18 141	8 857	4 971	14 013	32 154	5 215	<b>37 369</b>
August	8 256	10 535	18 912	8 434	4 908	13 547	32 459	5 100	<b>37 559</b>
September	9 593	9 472	19 252	8 041	4 187	12 310	31 562	5 941	<b>37 503</b>
October	8 453	9 672	18 461	8 072	4 508	12 717	31 178	6 030	<b>37 208</b>
TREND									
<b>2005</b>									
October	7 704	9 726	17 548	7 753	5 131	12 955	30 503	5 236	<b>35 739</b>
November	7 727	9 730	17 577	7 689	5 189	12 957	30 534	5 291	<b>35 825</b>
December	7 717	9 776	17 614	7 590	5 247	12 929	30 543	5 371	<b>35 914</b>
<b>2006</b>									
January	7 687	9 839	17 649	7 467	5 262	12 839	30 488	5 449	<b>35 937</b>
February	7 686	9 880	17 688	7 339	5 222	12 687	30 375	5 501	<b>35 876</b>
March	7 724	9 900	17 742	7 256	5 150	12 547	30 289	5 493	<b>35 782</b>
April	7 813	9 895	17 817	7 262	5 051	12 465	30 282	5 423	<b>35 705</b>
May	7 951	9 882	17 938	7 371	4 937	12 465	30 403	5 341	<b>35 744</b>
June	8 116	9 867	18 095	7 549	4 823	12 527	30 622	5 304	<b>35 926</b>
July	8 317	9 858	18 309	7 750	4 728	12 627	30 936	5 346	<b>36 282</b>
August	8 529	9 847	18 541	7 940	4 646	12 730	31 271	5 454	<b>36 725</b>
September	8 722	9 829	18 752	8 103	4 572	12 814	31 566	5 599	<b>37 165</b>
October	8 872	9 767	18 880	8 201	4 491	12 825	31 705	5 748	<b>37 453</b>

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation(a)</i>	<i>Sparkling bulk fermentation(a)</i>	<i>Carbonated</i>	<i>Other wine products(b)</i>	<i>Vermouth</i>	<i>Brandy(c)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>2003-04</b>	355 037	21 201	21 555	13 121	3 468	2 738	255	618
<b>2004-05</b>	364 836	19 934	22 988	15 410	4 206	2 547	208	576
<b>2005-06</b>	365 523	18 510	23 128	16 659	4 248	2 833	197	535
<b>2005</b>								
October	32 144	1 739	3 089	2 052	374	227	18	52
November	38 452	1 552	3 134	2 448	574	278	17	54
December	32 074	1 532	3 342	2 513	485	330	20	73
<b>2006</b>								
January	18 887	854	1 042	708	243	188	13	26
February	27 223	1 133	1 345	737	349	171	14	30
March	30 653	1 286	1 783	1 297	308	214	16	34
April	29 044	1 557	1 624	1 244	304	207	16	38
May	31 278	1 690	1 421	987	309	211	18	43
June	28 645	1 671	1 157	1 148	273	248	16	35
July	32 647	1 751	1 349	989	290	264	15	58
August	35 071	1 747	1 639	1 103	336	271	12	42
September	33 305	1 548	2 510	1 915	351	255	17	31
October	33 197	1 221	3 171	2 329	413	220	11	64

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.



## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<b>Total fortified</b>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2003-04</b>	2 041	4 296	377	9 042	5 447	<b>21 201</b>
<b>2004-05</b>	1 879	3 932	368	8 931	4 825	<b>19 934</b>
<b>2005-06</b>	1 751	3 785	366	8 279	4 325	<b>18 510</b>
<b>2005</b>						
October	252	345	34	607	502	<b>1 739</b>
November	132	364	29	719	308	<b>1 552</b>
December	153	410	55	608	306	<b>1 532</b>
<b>2006</b>						
January	91	151	20	389	203	<b>854</b>
February	103	173	16	545	295	<b>1 133</b>
March	109	236	27	634	279	<b>1 286</b>
April	123	286	22	786	340	<b>1 557</b>
May	168	312	34	799	378	<b>1 690</b>
June	139	344	39	716	431	<b>1 671</b>
July	165	314	36	821	415	<b>1 751</b>
August	143	371	44	803	387	<b>1 747</b>
September	np	323	np	639	380	<b>1 548</b>
October	90	222	37	592	280	<b>1 221</b>

np not available for publication but included in totals where applicable, unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

## EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
<b>2003-04</b>	206 487	364 767	571 254	2 512	9 805	749	<b>584 319</b>
<b>2004-05</b>	233 898	420 615	654 513	2 069	12 445	693	<b>669 720</b>
<b>2005-06</b>	r258 805	r445 435	r704 240	2 587	14 338	733	<b>r721 898</b>
<b>2005</b>							
August	23 825	36 054	59 880	204	900	54	<b>61 037</b>
September	24 618	40 273	64 891	167	1 578	28	<b>66 663</b>
October	25 177	40 577	65 754	151	2 524	49	<b>68 478</b>
November	16 422	29 241	45 663	165	1 473	80	<b>47 382</b>
December	22 376	38 332	60 708	231	1 274	54	<b>62 267</b>
<b>2006</b>							
January	16 268	28 391	44 659	196	683	98	<b>45 637</b>
February	19 306	31 695	51 001	257	828	40	<b>52 127</b>
March	21 711	36 826	58 537	185	1 314	95	<b>60 131</b>
April	19 368	42 435	61 803	346	906	47	<b>63 102</b>
May	r22 729	41 772	r64 500	375	842	73	<b>r65 791</b>
June	r25 533	r41 286	r66 820	171	1 198	80	<b>r68 268</b>
July	r23 179	r37 315	r60 494	205	1 224	55	<b>r61 978</b>
August	r24 453	r44 640	r69 094	312	1 778	58	<b>r71 242</b>
September	r26 816	r42 005	r68 822	r451	r1 893	71	<b>r71 236</b>
October	23 828	37 993	61 821	202	2 149	79	<b>64 252</b>
VALUE (c) (\$'000)							
<b>2003-04</b>	793 900	1 628 008	2 421 908	13 665	53 346	4 740	<b>2 493 659</b>
<b>2004-05</b>	843 033	1 787 050	2 630 083	12 653	67 502	4 910	<b>2 715 149</b>
<b>2005-06</b>	r862 897	r1 792 302	r2 655 199	15 229	81 138	4 366	<b>r2 755 932</b>
<b>2005</b>							
August	81 746	151 005	232 751	1 262	5 049	324	<b>239 387</b>
September	87 510	177 864	265 374	1 242	8 394	211	<b>275 220</b>
October	94 488	185 816	280 304	1 802	13 397	302	<b>295 804</b>
November	52 650	121 109	173 759	1 093	7 820	425	<b>183 097</b>
December	71 980	157 252	229 232	1 386	8 521	430	<b>239 569</b>
<b>2006</b>							
January	56 651	111 085	167 736	758	3 680	382	<b>172 556</b>
February	59 698	125 506	185 203	1 304	5 054	161	<b>191 723</b>
March	68 817	142 298	211 116	1 370	7 519	738	<b>220 742</b>
April	63 541	149 593	213 134	1 803	5 331	341	<b>220 610</b>
May	r68 701	148 421	r217 122	1 160	5 470	342	<b>r224 094</b>
June	r80 450	r164 221	r244 671	995	6 627	447	<b>r252 739</b>
July	r75 110	r138 930	r214 041	1 112	6 960	280	<b>r222 393</b>
August	r77 586	r166 803	r244 389	1 421	9 415	365	<b>r255 590</b>
September	r75 787	r159 995	r235 782	r1 581	r10 692	r294	<b>r248 348</b>
October	66 537	156 490	223 027	1 540	12 304	246	<b>237 117</b>

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

## EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
<b>2003-04</b>	11	323	540	10 425
<b>2004-05</b>	18	913	519	9 054
<b>2005-06</b>	38	2 037	494	8 590
<b>2005</b>				
August	2	56	44	966
September	1	12	55	838
October	4	113	37	794
November	10	378	57	1 054
December	4	269	55	1 179
<b>2006</b>				
January	3	61	43	710
February	2	380	30	387
March	2	136	45	517
April	1	144	26	384
May	3	135	34	696
June	2	182	31	487
July	1	154	33	548
August	—	—	34	733
September	2	7	r39	725
October	—	4	41	933

— nil or rounded to zero (including null cells)

r revised

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	<i>White table</i>	<i>Red/rosé table (b)</i>	<i>Total table</i>	<i>Fortified</i>	<i>Sparkling</i>	<i>Other</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	9 526	12 758	22 285	34	1 093	—	23 412	82 452
United States of America	6 499	9 011	15 510	47	244	1	15 803	66 038
Canada	1 529	3 823	5 352	40	60	—	5 453	23 693
Germany, Federal Republic of	274	1 686	1 961	—	1	—	1 962	3 703
New Zealand	1 183	1 652	2 835	7	392	5	3 240	10 778
Netherlands	1 495	1 248	2 743	—	27	—	2 771	7 090
Denmark	243	1 528	1 771	4	22	—	1 796	5 033
Belgium	644	825	1 468	1	20	6	1 495	3 318
China (excluding Taiwan Province)	145	665	810	7	1	12	830	2 468
Ireland	364	553	916	1	14	—	931	4 188
Sweden	150	646	796	—	58	—	854	3 462
Japan	216	493	709	—	110	—	820	4 159
France	480	345	825	—	10	—	835	1 091
Singapore	119	337	456	1	9	12	479	3 581
Hong Kong	78	251	329	1	9	25	363	2 389
Norway	18	328	347	—	17	—	363	1 439
Finland	80	210	290	—	4	—	294	1 099
United Arab Emirates	39	34	73	2	6	—	81	409
Malaysia	121	153	274	6	—	—	280	1 099
Taiwan (Province of China)	15	157	173	—	1	—	173	1 201
Total other countries(e)	610	1 289	1 899	50	51	18	2 018	8 425
<b>Total all countries</b>	<b>23 828</b>	<b>37 993</b>	<b>61 821</b>	<b>202</b>	<b>2 149</b>	<b>79</b>	<b>64 252</b>	<b>237 117</b>

## IMPORTS (f)

New Zealand	1 926	129	2 055	—	85	1	2 141	18 506
Italy	124	233	357	—	230	39	626	3 172
France	132	214	346	—	397	—	743	12 898
Portugal	9	9	18	—	—	27	45	156
Spain	3	12	14	7	45	—	67	360
Chile	40	68	108	—	2	16	125	497
Germany, Federal Republic of	85	19	104	—	2	28	134	213
South Africa	52	41	93	—	—	—	93	294
Total other countries(e)	34	42	75	—	7	7	89	584
<b>Total All Countries</b>	<b>2 404</b>	<b>766</b>	<b>3 170</b>	<b>7</b>	<b>768</b>	<b>118</b>	<b>4 064</b>	<b>36 679</b>

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

## EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
<b>2003-04</b>	28 615	322 546	9 333	12 398	207 970	3 457	<b>584 319</b>	313 948
<b>2004-05</b>	26 615	374 626	13 230	17 279	233 171	4 798	<b>669 720</b>	368 011
<b>2005-06</b>	28 563	r393 869	10 819	27 655	r254 004	6 987	<b>r721 898</b>	387 887
<b>2005</b>								
August	1 500	36 407	743	1 898	20 191	298	<b>61 037</b>	35 526
September	2 889	40 392	1 034	1 560	20 466	321	<b>66 663</b>	40 055
October	3 058	40 231	1 063	1 479	22 219	428	<b>68 478</b>	39 627
November	3 309	19 735	1 120	1 667	21 184	367	<b>47 382</b>	19 304
December	1 640	28 680	1 095	2 600	27 840	413	<b>62 267</b>	28 036
<b>2006</b>								
January	1 126	25 267	599	875	17 399	371	<b>45 637</b>	24 843
February	2 874	31 678	1 063	1 755	14 112	644	<b>52 127</b>	31 203
March	3 010	35 634	937	1 538	17 480	1 532	<b>60 131</b>	35 012
April	2 489	32 931	777	4 898	21 414	592	<b>63 102</b>	32 554
May	1 813	32 379	848	6 029	r24 056	667	<b>r65 791</b>	31 977
June	2 160	33 749	858	1 958	r28 675	868	<b>r68 268</b>	33 495
July	2 676	r36 092	728	3 501	17 821	1 160	<b>r61 978</b>	r35 190
August	r3 154	r40 163	3 104	3 415	20 933	473	<b>r71 242</b>	r39 635
September	r4 309	r35 714	r1 823	r2 583	r26 127	681	<b>r71 236</b>	r34 793
October	3 424	35 464	1 117	2 311	21 257	679	<b>64 252</b>	34 614
VALUE (d) (\$'000)								
<b>2003-04</b>	106 839	1 165 185	61 869	74 274	1 071 017	14 474	<b>2 493 659</b>	1 133 062
<b>2004-05</b>	104 390	1 316 533	74 717	93 667	1 106 231	19 611	<b>2 715 149</b>	1 287 727
<b>2005-06</b>	104 745	1 328 861	76 232	109 242	r1 110 559	26 294	<b>r2 755 932</b>	1 301 480
<b>2005</b>								
August	6 414	125 828	5 378	9 617	90 609	1 541	<b>239 387</b>	122 433
September	10 627	142 941	6 480	8 731	104 596	1 845	<b>275 220</b>	140 775
October	14 244	152 319	6 670	8 614	111 312	2 645	<b>295 804</b>	149 187
November	14 132	64 036	7 779	9 146	86 125	1 879	<b>183 097</b>	62 451
December	6 844	92 299	7 316	11 543	119 674	1 892	<b>239 569</b>	90 232
<b>2006</b>								
January	4 157	83 584	4 393	4 885	73 701	1 837	<b>172 556</b>	81 499
February	7 615	104 626	6 091	7 503	63 302	2 586	<b>191 723</b>	102 786
March	8 404	121 401	8 046	9 268	71 242	2 381	<b>220 742</b>	118 914
April	6 987	101 173	5 551	10 825	93 664	2 410	<b>220 610</b>	99 525
May	7 416	99 895	7 271	12 285	r94 980	2 247	<b>r224 094</b>	97 749
June	7 860	115 950	6 507	8 811	r110 542	3 069	<b>r252 739</b>	114 589
July	r7 678	r126 354	5 285	9 058	70 712	3 306	<b>r222 393</b>	r123 173
August	r9 944	135 102	7 063	12 926	88 185	2 369	<b>r255 590</b>	132 789
September	r12 086	r122 025	r5 884	r12 055	r93 993	r2 305	<b>r248 348</b>	r118 816
October	11 636	115 753	6 332	10 878	89 738	2 779	<b>237 117</b>	112 268

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

## IMPORTS CLEARED (a), Selected countries(b)

<i>Period</i>	<i>New Zealand</i>	<i>Italy</i>	<i>France</i>	<i>Portugal</i>	<i>Spain</i>	<i>Chile</i>	<i>Germany, Federal Republic of</i>	<i>South Africa</i>	<i>Total other countries</i>	<i>Total All Countries</i>
<b>2003-04</b>	5 629	4 672	3 064	621	564	249	354	132	3 453	18 737
<b>2004-05</b>	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
<b>2005-06</b>	13 227	5 450	4 563	894	796	476	411	299	1 049	27 164
<b>2005</b>										
August	1 104	527	278	76	77	58	29	26	71	2 245
September	1 419	448	322	26	120	3	50	2	73	2 463
October	1 374	629	427	39	10	137	60	—	119	2 796
November	1 951	933	690	71	100	59	39	104	175	4 121
December	1 964	523	489	185	117	2	19	12	74	3 385
<b>2006</b>										
January	454	289	402	106	36	17	37	9	46	1 395
February	693	333	306	115	114	9	26	47	64	1 707
March	1 279	376	411	46	48	46	33	56	72	2 366
April	783	288	213	87	36	22	19	5	82	1 535
May	818	276	304	32	74	13	52	9	91	1 669
June	834	336	468	69	39	80	20	22	81	1 949
July	1 121	396	427	34	69	2	42	12	62	2 164
August	1 117	444	441	27	84	50	r52	10	99	r2 325
September	1 486	r518	452	73	145	49	80	57	64	r2 925
October	2 141	626	743	45	67	125	134	93	89	4 064

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

## IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
<b>2003-04</b>	7 703	4 114	11 817	734	4 787	1 399	<b>18 737</b>
<b>2004-05</b>	10 502	4 280	14 782	253	5 187	1 918	<b>22 139</b>
<b>2005-06</b>	12 996	6 600	19 596	133	5 924	1 511	<b>27 164</b>
<b>2005</b>							
August	1 065	543	1 608	9	536	92	<b>2 245</b>
September	1 436	443	1 878	12	510	63	<b>2 463</b>
October	1 177	425	1 602	9	988	198	<b>2 796</b>
November	1 897	903	2 800	16	987	318	<b>4 121</b>
December	1 382	1 182	2 563	19	644	160	<b>3 385</b>
<b>2006</b>							
January	486	407	893	18	322	162	<b>1 395</b>
February	808	490	1 299	2	325	82	<b>1 707</b>
March	1 421	552	1 973	21	300	72	<b>2 366</b>
April	860	375	1 235	5	214	81	<b>1 535</b>
May	899	420	1 319	4	288	58	<b>1 669</b>
June	973	506	1 480	4	419	46	<b>1 949</b>
July	1 176	383	1 559	11	503	90	<b>2 164</b>
August	1 349	417	1 766	13	475	71	<b>r2 325</b>
September	r1 619	591	r2 210	12	r625	78	<b>r2 925</b>
October	2 404	766	3 170	7	768	118	<b>4 064</b>
VALUE (c) (\$'000)							
<b>2003-04</b>	50 345	29 541	79 886	2 065	64 995	5 459	<b>152 405</b>
<b>2004-05</b>	78 428	30 510	108 937	1 728	68 063	9 512	<b>188 240</b>
<b>2005-06</b>	105 647	39 562	145 209	1 107	80 716	7 154	<b>234 186</b>
<b>2005</b>							
August	8 887	4 277	13 164	43	6 425	426	<b>20 059</b>
September	11 315	2 877	14 191	97	7 763	289	<b>22 341</b>
October	8 451	2 799	11 251	189	10 405	1 078	<b>22 923</b>
November	14 710	4 778	19 488	97	10 466	1 665	<b>31 716</b>
December	10 625	4 579	15 204	148	10 255	762	<b>26 369</b>
<b>2006</b>							
January	4 703	2 292	6 996	129	6 236	729	<b>14 089</b>
February	7 660	2 564	10 224	21	4 318	327	<b>14 891</b>
March	12 208	3 146	15 354	87	4 553	290	<b>20 284</b>
April	7 174	2 804	9 978	42	4 347	345	<b>14 711</b>
May	7 696	3 007	10 703	56	4 751	277	<b>15 788</b>
June	7 412	3 508	10 920	33	6 079	197	<b>17 229</b>
July	9 930	3 336	13 265	88	4 504	400	<b>18 257</b>
August	r10 992	4 200	r15 192	192	6 902	412	<b>22 699</b>
September	r14 485	4 328	r18 813	93	7 702	386	<b>r26 995</b>
October	19 027	4 736	23 763	52	12 398	465	<b>36 679</b>

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

**6** Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

**7** In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.



## EXPLANATORY NOTES *continued*

### IMPORTS AND EXPORTS

*continued*

**8** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**9** The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**10** For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**12** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**13** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**14** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**15** For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

### ACKNOWLEDGMENT

**16** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**17** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**18** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

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<b>Carbonated wine</b>	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
<b>Domestic sales</b>	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
<b>Exports</b>	Exports of wine to overseas ports including sales made by exporters and wine producers.
<b>Fortified wine</b>	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
<b>Grape spirit</b>	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
<b>Imports cleared for home consumption</b>	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
<b>Other containers</b>	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
<b>Other wine products</b>	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
<b>Soft packs</b>	A container type including all collapsible packs whether plastic or of other material.
<b>Sparkling</b>	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
<b>Table wine</b>	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
<b>Total other wine</b>	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.



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